

## 4 MANAGEMENT AND MARKETING

Effective marketing and management of the TDM programs are essential to their success. If residents, employees, and the general public are unaware of the available transportation options and programs, they will not take advantage of them. Ongoing and tailored marketing efforts will be needed to ensure that programs are well utilized. Similarly, active management of the TDM programs by dedicated staff is needed to implement, tailor, and refine the programs and services to best meet the needs of the community.

### INITIATION OF ALAMEDA POINT TMA

**Description:** As Site A is the first to be developed within Alameda Point, APP will be one of the founding members and will work collaboratively with the City and other members (if the TMA is expanded to cover other areas) to develop services and programs that can be adapted to serve the needs of subsequent projects and other geographic areas if appropriate. As needed, initial strategies can be designed and managed in such a way to transition them to the oversight of the TMA at a later date.

**Action:** The project will join the TMA prior to the completion of the first building. As part of membership in the TMA, the project will be required to pay an annual per unit and per square foot assessment.

### SITE-LEVEL TRANSPORTATION COORDINATOR

**Description:** APP, or the relevant property manager, will designate one staff member or a consultant as the Transportation Coordinator. This position will have the authority to implement TDM strategies and oversee the management and marketing of TDM programs. The Transportation Coordinator will be responsible for developing information materials, managing transportation services offered as part of the TDM program, monitoring results, and coordinating with City staff and on-site representatives. Figure 4-1 summarizes the proposed management structure.

**Action:** In the initial implementation stages, a Transportation Coordinator will be hired at a 50% time commitment out of a 40-hour work week. Once the various programs are in place and informational materials have been created the time commitment could be reduced to 25% - 50%. The role of the Transportation Coordinator could also be reduced as the TMA and its staffing capabilities grow and expand.

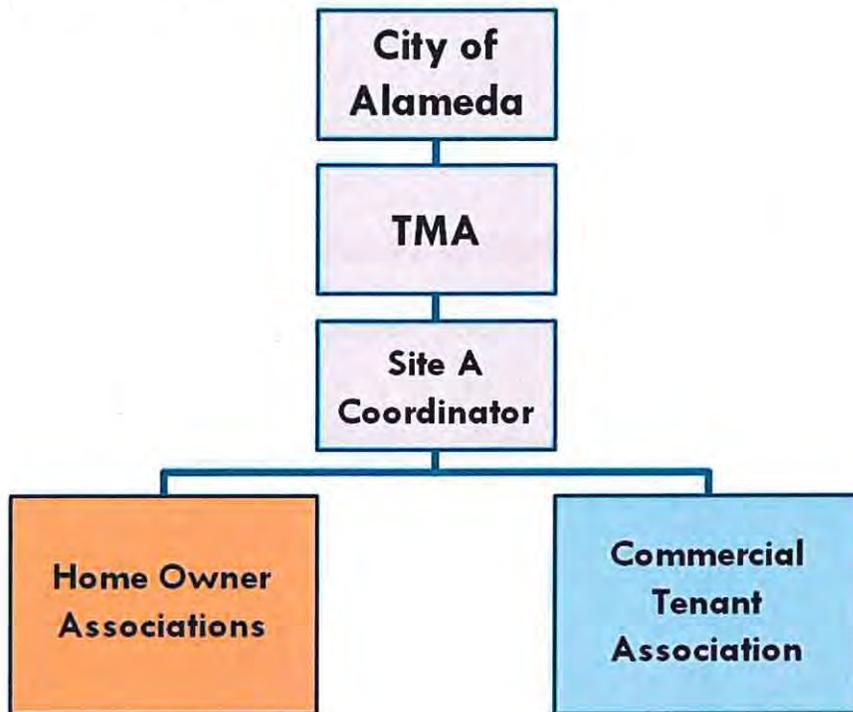
### TRANSPORTATION REPRESENTATIVES

**Description:** For the residential component of the project, an on-site staff member of either the property management team or resident association would be designated as a Transportation Representative. As needed, the representative would work with the Transportation Coordinator to facilitate communications and program implementation with residential tenants.

Since many of the commercial-flex uses at Alameda Point Site A will be small businesses, a commercial tenant association will be created, which would have one representative to coordinate TDM implementation for all tenants. The commercial Transportation Representative will provide employees with a point of contact for any transportation related questions, and will work with employees to find transportation alternatives to driving alone to the site. The TDM Representatives will be responsible for distributing materials to residents/employees, promoting the use of alternative modes of transportation, and interacting with residents/employees.

**Action:** Require as part of any leasing agreement and designate a Transportation Representative for each residential building as they are completed. For all commercial uses, establish a commercial tenant association. As part of any lease agreement each commercial tenant will be required to join the association.

Figure 4-1 Proposed Management Structure for Site A



## TRANSPORTATION INFORMATION

**Description:** Information on transportation options and/or links to the appropriate website will be conveyed to all prospective residential tenants and all prospective employees who receive an offer to work within the development. It will also be included as a component of resident and employee welcome packets or employee orientation. Furthermore, information and/or links will be posted in prominent locations for all residents and employees, such as apartment lobbies or lunchrooms.

The TMA will be developing marketing/informational materials as part of their initial scope of work. Given this, APP will work with the TMA to determine if there are additional supplemental materials that

they should create. Keeping information and materials updated and relevant will also be required on a routine basis to ensure residents and employees are receiving the most up-to-date information.

Relevant information will be distributed in a number of different ways:

### **Resident and Employee Handbook**

At the beginning of the year, an up-to-date transportation handbook will be distributed electronically to all new and existing employees and residents. This information should also be posted on the project website. The handbook or web-based tool should include the following information:

- Transportation Coordinator and Representative contact information
- Commute trip planning information, including links to the 511 Rideshare program
- Subsidies or financial incentives provided through the TDM program
- Walking and biking routes within the area, including estimated walk and bike times to key locations and a link to the East Bay Bike Coalition bike map
- Local transit options and schedules, including links to AC Transit schedule/route maps and the online BART schedule and trip planner app
- Alameda County's Guaranteed Ride Home program

### **Website (initial) and Smartphone App (long-term)**

Creating a website or smartphone app that serves as a comprehensive source of transportation and TDM information has proven highly effective in raising awareness of alternatives to drive-alone mobility and commute options. Such tools can provide specific information on costs, benefits, and multimodal options available to employees and residents as well as links to citywide or regional information.

The TMA has scoped the creation of a website as part of their initial work tasks. APP will share this information to tenants, residents, and employees.

As feasible in the long-term, a smartphone app should be developed by the TMA to provide transportation information for the City of Alameda.

Figure 4-2 Example TMA Website (Mountain View)



www.mvgo.org

### Transportation Information Kiosks

The development should have locations at which both residents and employees can obtain the transportation information. Information posted at these sites could include a link to the website or electronic tool, and contact information for the Transportation Coordinator and Representatives. Information may also include train and bus schedules, information on the 511 Rideshare program, and transit pass programs.

Given the size and layout of the site, information would need to be posted more than one location in order to be easily accessible for both residents and employees. These boards would be maintained and updated as needed by the Transportation Coordinator. Where feasible, this information should be provided on electronic screens to enable updated information to be provided without the need to replace print materials.

**Actions:** APP will work with the TMA to develop informational materials related to transportation. These materials will be disseminated via the employee and resident handbook. APP will also post this information in kiosks or on electronic screens in the lobby of each residential building and in several additional locations throughout the site for employees and visitors. APP will work with the TMA to ensure that materials are kept up-to-date and residents and employees are provided with the most current program information on a routine basis.

## 5 EMPLOYEE AND RESIDENT TDM MEASURES

This chapter describes the TDM measures and policies APP will implement as part of the development of Site A for residents and employees. Since some of these measures will require coordination with and the input of the TMA and City of Alameda, the exact parameters of a given measure may evolve over time or be determined at a later time.

Resident and employee TDM measures and policies are grouped into three categories: 1) those measures that apply to residents and employees; 2) resident-only programs; and 3) employee-only programs. For each measure, an explanation of the policy or program is provided, as well as a detailed description of what APP will provide.

### RESIDENTS AND EMPLOYEES

#### Public Transit Service to BART

**Description:** A key element to encouraging employees and residents to take transit is providing the “last-mile” connections with local or regional transit services, such as BART. A transit service between the site and BART is required in the Alameda Point TDM Plan as a “last-mile” connection for both residents and employees at Site A. This could be in the form of a private shuttle or performance contract with AC Transit.

**Action:** APP will help fund a transit service that will be managed by the TMA via a contract with a private shuttle provider or performance contract with AC Transit. The specific operator will be determined through a competitive bid process. The initial, “day-one” service that will be provided is described below.

- Service to 12th Street BART
- Operates only during the weekday peak periods
  - 6:00 a.m. to 9:00 a.m. and 4:00 p.m. to 7:00 p.m. (6 service hours)
  - 15-minute headways
- Detailed routing and interim stops are to be determined based on demand, connections to the larger transit network (including transbay bus routes), travel conditions, and financial resources
- Service is open to the public
- Fare structure is to be determined, but initial proposal is that the service would be free to Site A employees/residents and charge all other passengers

While this service plan only provides six hours of daily service, the 15-minute frequency will result in a more convenient and attractive option for BART riders. The proposed service would result in

approximately 4,500 annual service hours, or roughly 2.5 times the number of hours described in the 2014 Alameda Point TDM Plan<sup>3</sup>.

APP will work with the TMA and City to determine the exact routing and stop locations for the service. Depending on system performance and demand, as well as financial resources, future service could include an expansion of peak-period service hours, all-day service, or additional stops. In addition, as part of the competitive bid process, the request for proposals will stipulate that transit vehicles provide high-capacity bicycle racks to facilitate bicycle travel on and off Alameda.

## AC Transit EasyPass

**Description:** Universal transit pass programs are different from traditional financial incentives because the employer or property owner purchases a pass for all residents/employees/tenants, regardless of whether they currently ride transit or not. These passes typically provide unlimited transit rides on local or regional transit providers for a low monthly fee; a fee that is lower than the individual cost to purchase a pass as a bulk discount is given. Such programs are highly cost-effective subsidies.

Universal transit pass programs are more effective at reducing vehicle trips than a standard transit subsidy. By providing all employees with this pass, employees who currently do not use transit will often try taking transit since there is no cost barrier to do so. AC Transit currently offers a universal transit pass for both residential developments as well as employers, called the EasyPass<sup>4</sup>. EasyPass will be provided via the regional Clipper Card. The Transportation Coordinator will be responsible for ensuring a registration and sign up process with AC Transit and the Clipper Card.

**Action:** The initial proposal is for APP to provide an AC Transit EasyPass for all employees and all residents, regardless of whether they currently ride transit. Providing the free pass to everyone is the best way to incentivize non-riders to begin using transit. In future years, this program could be revised depending on program performance.

## Car Sharing

**Description:** Car sharing programs allow people to have on-demand access to a shared fleet of vehicles on an as-needed basis. Car sharing has been shown to significantly reduce vehicle ownership and vehicle miles traveled (VMT). Car sharing provides employees with access to a vehicle for mid-day trips, reducing the need to drive their personal vehicle to work. For residents, car sharing increases the vehicle availability for non-car owners, and reduces the need for households to own more than one vehicle. Two potential operators are City CarShare<sup>5</sup>, which currently operates in Alameda, and Zipcar<sup>6</sup>, which operates throughout the East Bay. Other car share services, such as point-to-point or peer-to-peer, are encouraged by the developer and the City, but their deployment on Alameda or Alameda Point would ultimately be driven by the private vendor.

**Action:** Prior to the completion of the first phase, APP and the TMA will work with a car share operator to locate one or more vehicles on-site. Key program considerations include:

- If parking pricing is implemented (see below), operators should not be charged.

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<sup>3</sup> Page 19 and Table A-2a

<sup>4</sup> [www.actransit.org/rider-info/easypass](http://www.actransit.org/rider-info/easypass)

<sup>5</sup> [www.citycarshare.org](http://www.citycarshare.org)

<sup>6</sup> [www.zipcar.com](http://www.zipcar.com)

- Vehicles should not be reserved for residents or employees, but available to general public. As such, vehicles should only be located in publicly accessible locations.
- Allow car sharing vehicles to be located in both on- and off-street parking spaces to increase their visibility and access. This provision would require revision to the City zoning code.
- Maintain flexibility to increase the number of vehicles as development occurs.

APP and the TMA will continue to work with the private operators to provide additional vehicles as the site is developed and demand warrants additional vehicles. The type of vehicles provided will ultimately be determined by the car share provider; however APP and the TMA will work with the provider(s) to provide a range of vehicle types.

## Bike Sharing

**Description:** Bike share systems provide a network of public bicycles from dispersed self-service bike share stations. Similar to car sharing, members can check out a bicycle, ride to their destination, and return the bicycle to any bike share pod in the system. For convenience, bike share systems typically provide real-time information on the status of available bikes and empty docks through the web, kiosk, and/or mobile applications. In order to increase accessibility and efficiency, bike share programs are typically provided as a dense network of stations across a city, region, or on district-wide level.

A formal bike sharing system may be provided by the TMA at a later point. Bay Area Bike Share<sup>7</sup> is currently exploring expansion into the East Bay, and there may be an opportunity to partner to bring that system to Alameda and Site A by the time of project completion.

**Action:** "Loaner" bikes will be offered free of charge to residents and employees, while also working with the TMA to determine the best location for future bike share pods. Given administrative costs, a loaner bike system would be exclusive to employees or residents, providing a free option to ride throughout Alameda Point and Alameda. Such a system will require a check out procedure to limit theft and damage, as well as providing helmets and locks as part of the rental. Initial size of such a system will be 45 bikes, phased in at 15 bikes per development phase.

## On-site Bicycle Repair Facilities

**Description:** Providing basic tools for keeping bikes in good working order can encourage commuters to try biking to work, and keep them riding. Bicycle repair facilities, such as hand tools and an air compressor for tires, are a small investment that can keep bicycles in circulation and maximize bicycle trips.

**Action:** Do-it-yourself bicycle repair stands will be provided, including tire gauges, air pumps, wrenches and other tools for minor repairs in each secured parking facility that serves residents and employees.

## EMPLOYEES ONLY

### Transit Subsidy

**Description:** While the AC Transit EasyPass will be a viable transit option for commute and recreational trips, BART and the San Francisco Bay Ferry<sup>8</sup> provide additional connections to San Francisco and the larger region outside of the AC Transit service area. The new ferry terminal (assumed to be added to the

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<sup>7</sup> [www.bayareabikeshare.com](http://www.bayareabikeshare.com)

<sup>8</sup> Operated by the Water Emergency Transportation Authority, or WETA. <http://sanfranciscobayferry.com/weta>

Seaplane Lagoon) and proposed BART transit service will provide a direct connection to these regional services, further incentivizing transit trips.

Providing an additional monthly transit subsidy (in addition to the EasyPass) will encourage employees to use transit, particularly for those persons for whom their work or recreational trip cannot be completed on AC Transit service alone.

**Action:** APP will provide employees who take transit with a Clipper Card that will be loaded with \$50 per month<sup>9</sup> to be used on the transit operator of their choice. Employees will need to notify the Transportation Coordinator and sign up to participate in this program.

## Pre-tax Commuter Benefits

**Description:** Pre-tax commuter benefit programs allow employees to pay for transit passes with pre-tax earnings and can help encourage transit use among employees. Employees are given vouchers as a substitute for taxable salary. Employees can redeem vouchers for transit passes at sales offices, retail sales outlets, or online to have passes mailed to them or loaded onto a Clipper Card.<sup>10</sup> By substituting taxable salary for a tax-free voucher, employees can save 40% in after-tax value while the employer can save 10% in payroll-related costs. These benefits are offered at the federal tax level<sup>11</sup> and are available to employers of any size. One example is the Commuter Checks<sup>12</sup> program. Another example is the Federal Bike Commuter Benefit<sup>13</sup> which lets bike commuters receive up to \$20 per month as a tax-free employer subsidy for riding to work. This benefit cannot be used in combination with the pre-tax transit benefit in the same month.

**Action:** Commercial lease agreements will be required to contain language requiring commercial tenants to provide their employees with a pre-tax commuter benefits program. The TMA and Transportation Coordinator can assist employers with set up and implementation of these programs.

## Subsidized Carpools/Vanpools/Car sharing

**Description:** To further encourage carpooling and vanpooling, employers/property owners can offer financial incentives to those persons who carpool or vanpool or establish employee sponsored vanpools. Such a program shall be supported by preferential parking for ridesharing vehicles (described below). If employers/property owners are interested in establishing a vanpool there are several existing services that can assist employers/property owners. 511.org can provide assistance in setting this program up and finding a vendor. One example of an existing vendor in the Bay Area is Enterprise, which offers vanpooling services for both individuals and employers.<sup>14</sup>

In addition, subsidies could cover all or a portion of a car sharing membership.

**Action:** The on-site Transportation Coordinator will work with the TMA to establish carpools and vanpools and to promote carpooling and vanpooling. As TMA funding is available, subsidies will be

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<sup>9</sup> Subsidy amount subject to change based on demand, effectiveness in meeting trip targets, and financial resources.

<sup>10</sup> For more information on how Clipper Card works with Commuter Checks go to <https://www.clippercard.com/ClipperWeb/commutercheck.do>

<sup>11</sup> For more information on federal tax regulations go to <http://www.irs.gov/pub/irs-pdf/p15b.pdf>

<sup>12</sup> Commuter Benefit Solutions <https://www.commutercheckdirect.com/> is a third party vendor than can oversee a commuter checks program

<sup>13</sup> For more information go to <http://transerve.dot.gov/docs/bicyclepolicy.pdf>

<sup>14</sup> For more information on services offered by Enterprise go to <http://www.enterpriserideshare.com/vanpool/en.html>

provided to employees who rideshare or use car sharing. The exact structure and amount of the subsidies would be based on the amount of funding available.

## Parking Cash-out

**Description:** Many employers provide free or reduced price parking for their employees as a fringe benefit. A parking “cash-out” program gives employees the choice of keeping their parking space at work or accepting a cash payment in lieu of the space. This provides a financial incentive to find alternative means of transportation to work, while reducing demand for parking. The cash value of the parking subsidy can be offered in one of three forms:

- A transit/vanpool subsidy equal to the value of the parking subsidy (of which up to \$130 is tax-free for both employer and employee).
- A taxable carpool/walk/bike subsidy equal to the value of the parking subsidy.
- Alternately, employees can be given a general “transportation fringe benefit” equal to the market value of an employee parking space, and all employee parking can simply be priced with a daily fee.

Parking cash-out is a state law in California, but the state law only applies to employers with 50 employees or more who lease their parking and where parking costs can be separated out as a line item on their lease.<sup>15</sup> Employees who choose to participate in the parking cash-out program will not be eligible for on-site parking. However, there may occasionally be times when employees who primarily commute using alternative modes of transportation need to drive to work. A limited number of daily parking passes could be provided to these employees for such occasions. A reasonable maximum could be 20 passes per year or 2 passes per month.

**Action:** Commercial lease agreements will be required to contain language requiring commercial tenants to conform with California's Parking Cash-out law. The TMA will work with commercial tenants to implement parking cash-out programs, as applicable.

## Ridematching Services

**Description:** One of the greatest impediments to carpool and vanpool formation can be finding suitable riders with similar work schedules, origins, and destinations. Facilitated rideshare matching can overcome this obstacle by enabling commuters who are interested in ridesharing to enter their travel preferences into a database and receive a list of potential rideshare partners. The success of these programs is largely determined by the number of participants and, in turn, the number of potential matches that can be made.

**Action:** The Transportation Coordinator will work with the TMA to facilitate ridematching for residents and employees. Initially, existing programs such as 511.org can be utilized to facilitate carpooling. However, as Site A and Alameda Point as a whole develop, the TMA should consider developing an “internal” ridematching system that is only open to a given building or employer, as people are hesitant to rideshare with strangers. By creating a pool of rideshare partners that are from the same company or building, people may be more comfortable sharing a ride.

Depending on the system used, it is possible for participants to share information about themselves, which can also help facilitate matches. For example, Hovee ([www.hov.ee](http://www.hov.ee)) ridematching services allows

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<sup>15</sup> For more information on California's parking cash-out law go to <http://www.arb.ca.gov/planning/tsaq/cashout/cashout.htm>

participants to create profiles, that can be viewed by other participants, helping them to determine if this would be a person that they would feel comfortable carpooling with.

## Guaranteed Ride Home Program

**Description:** Guaranteed Ride Home (GRH) is a program that provides a “back-up” ride to employees who use transit, carpool, biking/walking, or other alternative as their commute mode. For example, if that employee needs to leave work for an unexpected need, they will be redeemed for the cost of taxi ride or rental car to get them home. This is an important supportive measure to encourage employees not drive alone to work.

Alameda County currently offers a free GRH program for all employees located in Alameda County. Employees can sign up online to participate in this program.

**Action:** The TMA will promote and encourage employees to sign up for the Alameda County's GRH program<sup>16</sup>. APP will include information on this program in the welcome packets for employees and residents.

## Bike Buddy and Education Program

**Description:** Bicycling to work can be intimidating for commuters considering giving it a try. A Bike Buddy program pairs a beginning or novice bicyclist with an experienced rider who already knows safe routes and riding techniques. The buddies also provide “safety in numbers” on the road. In many cities, “bike trains” have become a popular way for bicyclists to commute, where a large group is organized to bike together on a common commuting route.

**Action:** The Transportation Coordinator will work with the TMA to provide the facilitation necessary to recruit participants and match novice bicyclists with experienced riders. The Transportation Coordinator will work with the TMA and other organizations such as Bike Walk Alameda, East Bay Bicycle Coalition, and/or Cycles of Change to offer bicycle safety and education classes.

## Telecommuting/Flexible Work Schedules

**Description:** Offering employees the opportunity to work from home or travel outside the peak travel periods can help reduce the number of vehicle trips during the peak period and also serve as an employee benefit or perk.

**Action:** Commercial lease agreements will be required to contain language requiring commercial tenants to evaluate the feasibility of telecommuting and flexible work schedules and to offer this option to employees if feasible. The Transportation Coordinator will work with the TMA to help employers design and implement this program.

## Showers and Lockers

**Description:** Showers and lockers for employees is an important supportive measure to encourage bicycling as a commute mode, offering bicyclists a place to shower and change after biking to work.

**Action:** Shower and locker facilities will be provided in new commercial/retail buildings.

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<sup>16</sup> <http://grh.alamedactc.org/>

## 6 PARKING MANAGEMENT

Sufficient automobile parking is necessary for the successful development of Alameda Point. However, too much parking can encourage traffic, limit the ability to meet trip reduction goals, increase project costs, and impact site design and aesthetics. Finding the right balance needed to support the City's goals is critical, particularly given that parking is an expensive resource. The role of parking and parking management is also a key element to helping Alameda Point meet its trip reduction goals. If free and unregulated parking is provided, there is little incentive for many employees and residents to use alternatives modes of transportation.

The parking management strategies presented in this chapter are designed to help ensure there are enough parking spaces to support functioning of the site, while not providing more parking than necessary. Balancing these factors will help achieve trip reduction goals, reduce development costs, and support the success of a pedestrian-friendly district. Since on-street and public off-street parking will be managed by the City of Alameda, APP will work with the TMA and City to develop parking management policies that support the City's trip reduction goals for Alameda Point. A combination of some or all of the strategies below may be appropriate.

### PARKING RATIOS AND SHARED PARKING

**Description:** Alameda Point's zoning provisions eliminates minimum parking requirements and imposes maximum parking ratios. For residential uses the overall parking maximum for the site is 1.5 parking spaces per unit. For offices uses the parking maximum is 2.65 parking spaces per 1,000 square feet and for retail uses the parking maximum is 3.40 parking spaces per 1,000 square feet.

The zoning code also prioritizes the provision of a public pool of shared parking. It is recommended that the site plans provide as limited parking as feasible. Public parking supply should also be included in the initial development and retail/commercial should be "shared" and not reserved to a particular tenant or building.

**Action:** Per the current development plan, approximately 882 parking spaces will be provided for the 800 residential units.

Per the current development plan, off-street parking spaces will be provided in several surface lot facilities with a total of 710 off-street parking spaces for commercial and retail uses. In addition, on-street parking will be provided on all roadways within the site (Figure 6-1), resulting in approximately 375 on-street parking spaces. Two of the surface lots may be converted into parking structures as the site develops and if demand warrants it. Disabled parking will be provided as part of the public supply of parking.

Per the current development plan, the proposed bicycle parking plan includes approximately 660 long-term spaces and 400 short-term spaces dispersed throughout the site, as required by Section 30-7.15 of the City of Alameda Zoning Code. Figure 6-1 shows the proposed layout of bicycle parking.



## UNBUNDLED PARKING FOR RESIDENTS

**Description:** Parking construction and operating costs are generally subsumed into the price of housing. Although the cost of parking is often hidden in this way, parking is never free. Instead, the cost to construct and maintain the “free” parking is included in the cost to buy or rent housing.

The new residential units at Site A will provide unbundled parking consistent with the Town Center Plan.<sup>17</sup> Unbundling requires that off-street parking spaces shall be leased separately from the rental or purchase fees for the individual units for the life of the units. The unbundled parking policy provides a financial incentive to residents to use only the amount of parking they need. For residential development, unbundled parking may prompt some residents to dispense with one of their cars and to make more of their trips by other modes. Among households with below-average vehicle ownership rates (e.g., low-income, students, singles, seniors, etc.), unbundled parking can also provide a substantial financial benefit that increases housing affordability.

**Action:** APP will unbundle parking for multi-family units and lease those spaces on a month-to-month basis at the appropriate market rate<sup>18</sup>. The cost per space will be reviewed periodically to determine if the price should be increased or decreased to restrict demand to available supply.

In compliance with the Town Center and Waterfront Precise Plan, unbundling for Site A will be implemented as follows:

- Spaces shall be leased not sold. Month-to-month leases provide flexibility for residents and property owners. Leasing is much easier to manage.
- Leasing rates will be adjusted as needed to manage parking demand. Prices will reflect the market for parking and be used to restrict demand to available supply.
- Where there are fewer parking spaces than units, the parking spaces shall be offered to the potential buyers or renters of the largest units first.
- Potential buyers and renters of affordable residential units have an equal opportunity to buy or rent a parking spaces on the same terms and conditions, at a price proportional to the sale or rental price of their units as compared to comparable market rate units.
- Affordable units which include financing requirements that conflict with the unbundling provisions shall be granted an exception by the Community Development Director or Planning Board. At this time, it is highly unlikely that Site A's affordable units will be unbundled.
- Surplus spaces may be rented out to non-residents or non-tenants with the provision that such spaces must be vacated on 30-day notice if they become needed.

## PARKING PRICING

**Description:** Parking management, and in particular charging visitors and employees for parking, is a key component to managing parking demand and to encouraging the use of alternative modes of transportation. Parking pricing is one of the most significant factors affecting a motorist's choice to drive or travel by another mode.

**Action:** APP work with the City and TMA to implement parking pricing for public parking from the onset. Public pricing rates will be set to ensure availability and determined based on parking demand and

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<sup>17</sup> Page 114 of Town Center and Waterfront Precise Plan

<sup>18</sup> Revenue will be utilized to cover the costs of parking construction and/or ongoing parking operations.

parking behavior. Rates should vary by location and time of day, with hourly rates in the core at a higher rate than those on the periphery and/or higher rates during peak periods, to ensure parking availability.

Rates should be set at the *lowest* hourly rate to ensure adequate availability per block. Occupancy should be monitored on a consistent basis, and rates should be adjusted to reflect demand. Parking should also be as convenient as possible, and meters should accept multiple forms of payment, including credit cards and pay-by-phone technology.

The exact timeframe for establishing off-street parking pricing will be developed in partnership with the City of Alameda and the TMA. In general, off-street parking pricing for employees should be structured as a daily rate, rather than a monthly or annual rate. When parking rates are structured on a daily schedule, this can also provide maximum flexibility to commuters who might prefer to bicycle or use transit on some days, but do not want to forfeit their driving options entirely. Conversely, monthly or annual parking passes encourage more driving, as parking costs become a "sunk" investment, after which parking becomes essentially free and choosing to take the bus or train becomes an additional expense. On-street rates should be set based on demand and to support the commercial and retail uses.

Finally, revenue generated from pricing of on- and off-street parking will be allocated as a funding source for TDM programs via a Parking Benefit District (PBD) for Alameda Point, or other appropriate mechanism as determined by the City. PBDs are defined geographic areas in which any revenue generated from on-street and off-street parking facilities within the district is reinvested back into local improvements, such as TDM. PBDs manage and coordinate parking programs and policies so that parking is, above all, convenient and easy for motorists.

Under California state law,<sup>19</sup> parking meter zones and parking meter rates can only be established by ordinance. In an ordinance to create a PBD, a city would need to specify the following: 1) district boundaries; 2) parking rates within the district; and 3) how the funds will be used. PBDs require the establishment of a governing body, which could be one role of the TMA.

## TIME LIMITS

**Description:** Time limits encourage turnover of parking spaces in commercial areas and discourages employees from parking in spaces directly adjacent to businesses, ensuring greater availability for customers. A wide range of time limits are used for varying circumstances, from 10-minute loading and commercial zones to 4- or 6-hour zones. Time limits can be effective where businesses would prefer spaces be made available to customers throughout the day.

**Action:** APP will work with the City of Alameda and the TMA to determine where and what parking time limits would be beneficial. This strategy could be used in conjunction with parking pricing.

## RESIDENTIAL PARKING PERMITS

**Description:** The primary goal of a residential parking permit (RPP) is to manage parking "spillover" into residential neighborhoods. A RPP operates by exempting permitted vehicles from the parking restrictions and time limits for non-metered, on-street parking spaces within a geographic area. A conventional RPP is one that allows those without a permit to park for a limited period during a specified time frame (e.g. 2-hour parking, 8 AM – 6 PM, Monday to Friday). Permit holders are exempt from these regulations and able to essentially store their vehicle on-street. Ownership of a permit, however, does not guarantee the availability of a parking space and for this reason, it is important not to sell too many permits far in excess of available curb spaces.

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<sup>19</sup> California Vehicle Code Section 22508

An RPP may be appropriate for Alameda Point to manage spillover into adjacent neighborhoods.

**Action:** APP will work with the City of Alameda and the TMA to determine if, when, and where a RPP should be implemented. This strategy could be used in conjunction with time limits and parking pricing.

## **PREFERENTIAL PARKING FOR CARPOOLS/VANPOOLS/ELECTRIC VEHICLES**

**Description:** Reserving a certain number of parking spaces for carpools and vanpools can encourage ridesharing. Preferential parking spaces should be located in highly visible areas, near convenient access points such as the entrance to buildings, and clearly marked.

**Action:** Preferential parking will be provided for carpool, vanpool, and electric vehicles. These spaces will be provided in parking facilities that serve employees. Occupancy of these spaces will be monitored by the Transportation Coordinator to determine when additional reserved spaces are needed to meet demand. In addition, electric vehicle charging stations should also be provided at key locations.

## 7 IMPLEMENTATION TIMELINE

Figure 7-1 summarizes the implementation timeline for the Site A Compliance Strategy. In general, the implementation timeline should remain flexible to ensure that strategies and programs are implemented in response to project conditions. Most strategies and programs would be in place on day one, while others would have limited deployment. Many of the employee strategies would be limited in their scope on day one simply because they are estimated to be a small number of employees. All of the strategies and programs would likely grow and evolve throughout the life of the project as Site A and Alameda Point is further developed. For example, limited car share vehicles may be needed initially, but as the site continues to develop additional cars would be needed to serve the increase in residents and employees.

Management of parking is largely to be determined based on market conditions. Pricing, time limits, and permit programs are all potential management tools on day one, but exactly how they are implemented would depend on the specific parking demand and behaviors at the time. Parking policies such as unbundled parking, shared parking, and preferential spaces for ridesharing and electric vehicles would be in place on day one.

Figure 7-1 Site A Compliance Strategy Timeline

| Strategy/Program                          | Is the strategy/program operational? |  |           |
|---|--------------------------------------|--|-----------|
|   | Day One                              | Interim Phases   | Build Out |
| <b>Management and Marketing</b>           |                                      |  |           |
| Initiation of Alameda Point TMA           | Y                                    | Y  | Y         |
| Site-Level Transportation Coordinator     | Y                                    | Y  | Y         |
| Transportation Representatives            | Y                                    | Y  | Y         |
| Transportation Website                    | Y                                    | Y  | Y         |
| Transportation App                        | N                                    | Implemented as demand grows and funding is available.  |           |
| Transportation Handbook                   | Y                                    | Y  | Y         |
| Transportation Information Boards         | Y                                    | Y  | Y         |
| <b>Resident and Employee TDM Programs</b> |                                      |  |           |
| Transit Service to BART                   | Y                                    | Yes, with potential modifications based on performance |           |
| AC Transit EasyPass                       | Y                                    | Yes, with potential modifications based on performance |           |
| Secure Bicycle Parking                    | Y                                    | Y  | Y         |
| Car sharing                               | Limited                              | To be expanded as demand warrants                      |           |

**Alameda Point Site A TDM Compliance Strategy | FINAL**  
Alameda Point Partners

| Strategy/Program                      | Is the strategy/program operational?   |   |           |
|---------------------------------------|--|---|-----------|
|                                       | Day One  | Interim Phases  | Build Out |
| Bike loaner program                   | Y  | To be expanded as demand warrants or transitioned to BABS <sup>20</sup> |           |
| Bike sharing                          | N  | Integrate Alameda and Alameda Point with BABS as feasible               |           |
| On-site Bike Repair Facilities        | Y  | Y   | Y         |
| <b>Employee Only TDM Programs</b>     |  |   |           |
| Clipper Cash Transit Subsidy          | Y  | Y   | Y         |
| Pre-tax Commuter Benefits             | Limited  | Y   | Y         |
| Carpool/Vanpool/Car sharing Subsidies | Limited  | Y   | Y         |
| Parking Cash-Out                      | N  | If needed   | If needed |
| Ridematching services                 | Limited  | Y   | Y         |
| Guaranteed Ride Home Program          | Limited  | Y   | Y         |
| Bike Buddy & Education Program        | Limited  | Y   | Y         |
| Telecommuting/Flexible Work Schedules | Limited  | Y   | Y         |
| Showers and Lockers                   | Y  | Y   | Y         |
| <b>Parking Management</b>             |  |   |           |
| Shared Parking                        | Y  | Y   | Y         |
| Unbundled Parking                     | Y  | Yes, pricing would be adjusted based on market demand.                  |           |
| Parking Pricing                       | Public parking would be priced on day one. Exact pricing structure TBD based on market conditions. |   |           |
| Preferential Parking                  | Y  | Y   | Y         |
| Residential Permit Program            | TBD based on parking behavior and management plan.   |   |           |
| Time Limits                           | TBD based on parking behavior and management plan.   |   |           |

<sup>20</sup> Bay Area Bike Share ([www.bayareabikeshare.com](http://www.bayareabikeshare.com))

## 8 VEHICLE TRIP TARGETS

As required by the City of Alameda’s Transportation Demand Management (TDM) Plan for Alameda Point projects located in Alameda Point must achieve the following trip reduction goals:

- 30% reduction in peak hour trips for commercial development; and
- 10% reduction in peak hour trips for residential development

The goals are measured against the estimation of automobile trips projected in the 2035 “build out scenario” in the Alameda Point EIR. As stated in the Alameda Point TDM Plan, “TDM strategies require time to become established and become fully effective... Therefore, the trip reduction goals need to be phased in so that they remain realistic and achievable.”<sup>21</sup>

This chapter establishes the baseline number of trips for Site A against which the required reductions will be measured and the vehicle trip targets for Site A.

### BASELINE VEHICLE TRIPS

As part of the Environmental Impact Review (EIR) for Alameda Point a calculation of future vehicle trips was made for the 2035 “build out” scenario for the entire site using a travel demand model. Figure 8-1 shows the estimated vehicle trips that will be generated by all of Alameda Point at full build out, including 1,425 housing units and approximately 5.5 million square feet of commercial space.

Figure 8-1 Vehicle Trips - 2035, Existing Plus Project<sup>22</sup>

| Daily Trips | AM Peak Hour Trips | PM Peak Hour Trips |
|-------------|--------------------|--------------------|
| 33,429      | 2,928              | 3,294              |

Based on the EIR, of the AM peak hour trips 27% of trips are vehicles exiting the site and 73% of trips are vehicles entering the site. In the PM peak hour, 40% of vehicle trips are entering the site and 60% of vehicle trips are leaving the site. It was assumed that in the AM peak hour inbound trips are associated with commercial uses and outbound trips are associated with residential uses. In the PM peak hour the pattern is reversed, with inbound trips correlated to residents and outbound trips correlated to commercial uses.

Figure 8-2 shows the number of AM and PM peak hour residential and commercial trips for Alameda Point using the percentage of inbound and outbound vehicle trips.

<sup>21</sup> Page 53 of Alameda Point TDM Plan.

<sup>22</sup> Alameda Point Final EIR, Table 4.C-3

**Figure 8-2 Peak Hour Residential and Commercial Vehicle Trips**

| Trip Type         | AM Peak Hour Trips | PM Peak Hour Trips |
|-------------------|--------------------|--------------------|
| Residential Trips | 795                | 1,309              |
| Commercial Trips  | 2,133              | 1,985              |
| <b>Total</b>      | <b>2,928</b>       | <b>3,294</b>       |

Since the EIR analysis focused on the site as a whole, the number of trips generated by Site A must be derived from the total number of trips. At completion, Site A will be comprised of 800 housing units or 56% of the total housing supply and up to 600,000 square feet of commercial space or 11% of the total amount of commercial square footage. Using these percentages, the number of baseline vehicle trips generated by Site A for residential and commercial uses was calculated. Based on these calculations, the baseline number of trips associated with Site A during the AM peak hour is 681 trips and 953 vehicle trips during the PM peak hour, for a total of 1,634 trips.

**Figure 8-3 Site A Peak Hour Residential and Commercial Vehicle Trips**

| Trip Type         | AM Peak Hour Trips | PM Peak Hour Trips |
|-------------------|--------------------|--------------------|
| Residential Trips | 446                | 735                |
| Commercial Trips  | 235                | 218                |
| <b>Total</b>      | <b>681</b>         | <b>953</b>         |

## SITE A PEAK HOUR TRIP TARGET

In order to meet the trip reduction targets identified in the TDM Plan for Alameda Point, Site A must reduce baseline residential trips by 10% and commercial trips by 30%. Figure 8-4 shows the number of trips that would be generated by Site A if there were a 30% reduction in commercial trips and a 10% reduction in residential trips. Based on the trip reductions, the AM peak hour trip target for Site A is 566 vehicle trips and the PM peak hour vehicle trip target for Site A is 814 vehicle trips, for a total of 1,380 trips. As discussed in Chapter 9, it is recommended that Site A's trips be monitored in the aggregate.

**Figure 8-4 Site A AM and PM Peak Hour Vehicle Trip Targets**

| Land Use          | Baseline Vehicle Trips |              | Adjusted Vehicle Trips |              | Less than Baseline |              |
|-------------------|------------------------|--------------|------------------------|--------------|--------------------|--------------|
|                   | AM Peak Hour           | PM Peak Hour | AM Peak Hour           | PM Peak Hour | AM Peak Hour       | PM Peak Hour |
| Residential Trips | 446                    | 735          | 402                    | 662          | 45                 | 74           |
| Commercial Trips  | 235                    | 218          | 164                    | 153          | 70                 | 65           |
| <b>Total</b>      | <b>681</b>             | <b>953</b>   | <b>566</b>             | <b>814</b>   | <b>115</b>         | <b>139</b>   |

## 9 ANNUAL MONITORING

A robust monitoring program is key to the success of the Alameda Point Site A TDM Program. Monitoring allows the TMA, City of Alameda, and project applicant to specifically determine trip reductions, as well as a more qualitative assessment of how the programs offered are meeting the needs of residents and employees.

The objectives of the annual monitoring program are:

- To measure progress towards achieving, or retaining, compliance with the Plan goals to reduce automobile trips; and
- To identify the most and least effective TDM strategies, so that the former can be strengthened and the later can be replaced or significantly improved.

Given that Site A will be constructed over several phases, and the role of the TMA will be evolving over this time period, it is expected that the positive impacts of these programs will increase with time. Ongoing monitoring will enable TMA, City of Alameda, and project applicant to determine if the effectiveness of the program is growing over time or if adjustments are needed to improve the performance of the TDM program.

It should be noted that the Alameda Point TDM Plan addressed the failure to meet the trip reduction targets by creating a "self-enforcing" Plan, in which the monitoring effort would trigger further financial investment in the TDM programs. As stated on page 45 of the TDM Plan:

*"The approach recommended in this Plan is to allow the Plan to be self-enforcing, as proposed through annual monitoring, reporting and Plan refinement...This requirement in itself constitutes a form of financial penalty since the cost of revising the Plan and introducing new strategies along with marketing and promoting the strategies can be an incentive to implement robust strategies in the initial Plan and avoid the cost of revising the Plan, or implementing more costly strategies."*

This chapter describes the approach, program components, and proposed process of the monitoring program. As described in the Alameda Point TDM Plan, this process would be overseen and managed by the TMA. However, APP will work with the TMA to support the monitoring effort.

### MONITORING APPROACH AND PROCESS

The monitoring approach and process for Site A includes the following:

1. Monitor
2. Analyze
3. Report
4. Refine
5. Implement

## Monitoring Plan

The TMA will develop a data collection plan for traffic/bike/pedestrian counts, parking occupancy surveys, and an employee/resident survey. These materials will be updated each year, yet should facilitate consistent data collection and analysis across years.

Data should be collected over a one week period during the fall or spring during a "typical week" - one in which there are no holidays or rainy weather. Data collection should be done during the same month each year. The following data will be collected:

- Annual traffic counts at all entry and exit points to the site during AM and PM peak-hour.
- Sampling counts to determine automobile occupancies and carpool rates
- Resident and employee travel and TDM surveys, via hard copy and web-based survey methods
- Bicycle and pedestrian counts along key facilities or at gateways
- Parking occupancy for public and private, on- and off-street facilities

The Transportation Representatives will work with the site-level TDM Coordinator and the TMA to make sure the survey is distributed to all residents and employees, with a goal of a 60% response rate.

Access will be provided to all public and private parking facilities to allow parking occupancy counts to be conducted. Leasing agreements should stipulate that all private property owners shall provide parking and trip data on an annual basis or allow the TMA and/or City to count parking occupancy and vehicle trips annually.

## Data Analysis

The TMA will analyze the data collected to measure the following metrics:

- Analysis of peak hour traffic counts to compare with the peak hour baseline trip generation for residential and non-residential land uses
- Employee and resident mode split
- Participation rates in TDM programs and services
- Parking utilization throughout the day at public/private on- and off-street facilities
- TDM program awareness
- Cost-effectiveness of the TDM program

In monitoring Site A's trip targets, it is strongly recommended that the monitoring program evaluate Site A's trips in the aggregate, and not try to differentiate trip type. From a practical perspective, trying to monitor "commercial" or "residential" trips will likely prove problematic. The surveys would provide a more appropriate method by which to determine mode split and travel behavior by user group or specific building/tenant.

In addition, the data collection and analysis process will enable the TMA to gather more qualitative data, such as employee and resident feedback on what programs they are using, what is working well, and how programs can be improved.

The data can be analyzed and cross-referenced to derive information such as by what mode employees and residents of Alameda Point travel for various trip purposes; the frequency of travel by a mode other than the single-occupant-vehicle; or which TDM services employees and residents use and why (and vice versa). This data can be further cross-referenced with demographic data to classify travel characteristics by personal and household characteristics such as occupation, income, vehicle ownership, vehicle

availability, place of residence, and household size. Cross-referencing is valuable in targeting specific groups with programs designed to meet their needs.

## Annual Reporting

Following the data analysis the TMA will prepare an annual TDM Progress Report that summarizes the transportation program over the preceding year, intended upcoming changes, and achievement towards the trip reduction targets. The reports should be submitted within a month of the completion of the data collection. This report will be submitted to the TMA Board of Directors and posted online for public review. Descriptions of elements that will be included in the Progress Report are listed below:

- Introduction identifying goals of the TDM plan
- Summary of past performance
- Findings of the data analysis, including but not limited to:
  - Comparison of vehicle trips to trip reduction target
  - Mode split data by group
  - Parking occupancy rates
  - Bicycle and pedestrian counts
- Employee and resident survey results
- Any recommended or planned changes to the TDM program based on the performance of the programs over the past year or responses to the surveys

## Refine and Implement

As needed, and based on the findings presented in the Annual Report, APP, in collaboration with the TMA Board of Directors and City, will develop an annual detailed refinement plan for the Site A TDM Compliance Strategy to improve performance of the program so as to reasonably meet the trip reduction targets by 2035. The refinement plan will include a detailed implementation program for program refinements, including required actions and timelines for property owners, businesses, tenants, and residential associations.

At this time, it is not possible or prudent to define exactly how the program can and should be revised if it does not reasonably comply with the trip reduction targets. Refinements to the TDM programs will need to be developed based on trip counts, survey data, and detailed information regarding travel behavior of residents employees, and visitors. Potential revisions to the TDM programs could include:

- Service modifications for ferry and bus services, such as expanded service hours, increased service frequency, or schedule/route changes
- Increased financial subsidies for transit, biking, walking, or ridesharing and/or direct financial payments to reduce single occupancy vehicle trips
- Improved and diversified parking management, including increasing parking fees
- Enhanced marketing and promotion of TDM programs
- Expanded bike sharing and car sharing services
- Additional investment in transit, biking, and walking infrastructure
- Increased TMA staffing levels
- Administrative changes to ensure that programs are as user-friendly as possible to use
- Other measures determined to be appropriate by APP, the City, and TMA

EXHIBIT K  
EXISTING LEASES

**SITE A**

| Building | Lessee                  | Address                          | SF     | Term                   | Expired    | Use   | Monthly Income | Annual Income |
|----------|-------------------------|----------------------------------|--------|------------------------|------------|---|----------------|---------------|
| 13       | Pacific PinBall Museum  | 2100 Ferry Point, Suites 100-300 | 1,200  | 3/9/07 - 10/31/17      |            | Storage of museum artifacts   | \$ 2,446.00    | \$ 29,352.00  |
| 13       | Edge Innovation         | 2100 Ferry Point, Suite 400      | 400    | MTM                    | 12/31/2009 | Storage of Tenant's product and equipment   | \$ 1,000.00    | \$ 12,000.00  |
| 67       | Puglia Engineering      | 410 W. Seaplane Lagoon           | 14,000 | MTM                    | 7/31/2011  | Ship repair and related activities  | \$ 5,464.00    | \$ 65,568.00  |
| 90       | PMRG Mgt. office        | 101 W. Atlantic Ave.             | 4,500  | MTM                    |            | Alameda Point management office   | \$ -           | \$ -          |
| 98       | Connar                  | 451 W. Seaplane Lagoon           | 8,200  | MTM                    | 9/30/2011  | Light industrial, stlary, concrete and similar small construction uses                      | \$ 2,745.00    | \$ 32,940.00  |
| 113      | Fred Grandy             | 450 W. Atlantic Ave.             | 13,115 | 9/9/2014 - 9/8/2015    |            | Design, sale and fabrication of toys and decorative items                                   | \$ 3,278.57    | \$ 39,342.84  |
| 117      | Delphi Production       | 2251 Orion Street                | 9,200  | MTM                    | 8/31/2014  | Design, sale, manufacture, distribution and storage of exhibit space and related activities | \$ 18,115.64   | \$ 217,387.68 |
| 119      | Wonky Kitchen           | 151 W. Seaplane Lagoon           | 4,700  | 9/4/2012 - 12/31/2015  |            | Commercial kitchen for food production & packaging  | \$ 1,700.00    | \$ 20,400.00  |
| 162      | Alameda Municipal Power | 400 W. Atlantic Ave              | 38,500 | 6/1/2000               | No lease   | Storage of electric utility equipment and materials   | \$ 11,103.00   | \$ 133,236.00 |
| 512      | No info. on this bldg.  |                                  |        |                        |            |   | \$ -           | \$ -          |
| 517      | Walashek Industrial     | 150 W. Trident Ave.              | 8,206  | 1/21/13 - 10/16/2015   |            | Light industrial shop for valve repair and related marine support and repair work           | \$ 2,462.00    | \$ 29,544.00  |
| 564      | Love Fellowship Church  | 190 W. Trident Ave.              | 8,750  | 10/17/2014 - 4/16/2016 |            | Church  | \$ 2,000.00    | \$ 24,000.00  |
| LAND     | Rain Defense            | 330 W. Trident Avenue            | 19,800 | MTM                    | 2/28/2015  | Land lease for roofing company  | \$ 1,980.00    | \$ 23,760.00  |